



# 37th T.A.O.L. Convention Program Outline

## Ingersoll Rand Security Technologies

**Friday May 14 2010. Starts at 8:30 am to 4:00 pm**

### \*AD101 – New Schlage AD-Series Products/Solutions

**Instructors: John Fawcett and Steve Layton**

You can't predict what will happen tomorrow. But you can be ready for it, thanks to the new AD-Series from Schlage. This educational seminar will cover the AD-Series concept including open architecture, flexibility, adaptability, and scalability. We will discuss the AD-Series integrated intelligence and how it allows you to keep people, property and assets safe and secure in a productive and efficient way.

**Course Prerequisites:** A basic knowledge of commercial Access Control and Systems.

#### What You Will Learn:

- ◆ Learn the basics of the AD-Series concept including open architecture, flexibility, adaptability and scalability
- ◆ Be familiar with the idea of "future-proofing" your facility
- ◆ Complete Technical/Detailed overview of our Schlage AD-Series Portfolio – Off-Line/On-Line – AD200/AD250/AD300/AD400/PIM400-TD2/PIM-AD400 etc/HHD/Misc
- ◆ All about AD Series including Big Picture
- ◆ Understand "on the door" versus "around the door" solutions Field Configurable
- ◆ AD Series Readers & Credential offerings/solutions
- ◆ Review selected AD Series Installation/Training Videos

#### Networked System Design Basics:

- ◆ How to design a system – Where to start/Fundamentals/Elements of a System
- ◆ Drawings – Risers/Elevation/Point-to-Point (Examples to review)
- ◆ Basic questions to ask to establish Systems/Design
- ◆ Electronic Access Control Solution Selling – Building skill set to understand project requirements and providing scalable solution – Vertical Markets for:Healthcare/Education K-12/College/University
- ◆ Update on Schlage Bright Blue (v2.1) Web based Access Control System

#### Instructor Bio:

**John Fawcett** - With 27 plus years of experience in the Security & Access Control and Door Hardware business – developing and acquiring vast knowledge and experience with companies such as Mosler Canada, ATCO, Rixson Firemark (Can) Ltd., Secure-Entry Ind., ENEX Door Automation and with Ingersoll Rand Security Technologies Canada for the last 12 years.

Presently, as the National Training Manager at Ingersoll Rand Security Technologies Canada, provides training on all IR mechanical, electronic security and access control products including applications/solutions and systems, well versed in all levels of Security & Access Control products/systems.

## La Gard

**Friday May 14 2010. Starts at 8:30 am to 4:00 pm**

**Day 1**-La Gard Basic Series, ComboGard Pro Series, and AuditGard Series.

Students will learn programming and operating procedures for each lock

**Instructor: Tasha Birdwell**

#### Instructor Bio:

Tasha Birdwell has been a part of the safe lock industry for over 12 years. Tasked with the responsibility of creating a LA GARD education program 8 years ago, she has since organized and taught classes for OEM's, and at shows like SAFETECH and ALOA. Since the purchase of LA GARD by Kaba Mas in 2006, she has been responsible for the marketing and training of the LA GARD product line.

## MEDECO Canada

### Arrow Certification course

**Saturday May 15 2010 Starts at 8:30 am to 4:00 pm**

### Arrow Certification course

**Instructor: Brad Smith**

Brad Smith, Arrow Brand Manager, will cover the complete Arrow product range including Revolution, Door Locksets, SFIC cylinders, Exit Devices, etc. Upon completion you will have a broad knowledge of the Arrow line and specific hands on experience with Revolution installation and operation.

**Instructor Bio:** Brad Smith joined Medeco in January 2001 as Marketing & Program Manager Business Dev. Currently, Brad is the Arrow Brand Mgr, a role he has held October 2006 and is based out of Medeco Security Lock located in Salem, Virginia.

## MasterLock

**Saturday May 15 2010 Starts at 8:30 am to 4:00 pm**

### Master Lock® Factory Certified Training 1

**Instructor: Billy B. Edwards Jr.**

A eight hour hands on training class that will familiarize the student with the construction, variations, part numbers and servicing techniques for the ProSeries® product line. Students will rekey a cylinder, disassemble and reassemble various locks for practice, and become familiar with the new BumpStop™ technology.

The class will also familiarize the student with the new EDGE™ Key Control System products. In class the student will rekey a cylinder and learn about the various levels of key control available. The class will also familiarize the student with the Python adjustable locking cable lock. The student will get to key a Python plug in class using a Master Lock keying tool. Students will receive a copy of the latest Master Lock Technical Manual and American Lock Service Manual in class.

The class is followed by an open book test. Once graded, students who receive a passing grade will be mailed a certificate.

**Instructor bio:** A Certified Master Locksmith, Mr. Edwards is the Key Records Manager for Master Lock and American Lock and has held similar positions with other companies in the past. He is known for his technical knowledge regarding Master Keying, Cylinder Design and Systems integration. He holds patents for different cylinder designs as well as having taught classes worldwide. He is the author of numerous articles in all of the trade magazines, authored books on Master Keying and co-authored a book on the Interchangeable Core mechanisms used through the years. He also conducts The Master and American Lock training classes.

## La Gard

**Saturday May 15 2010. Starts at 8:30 am to 4:00 pm**

**Day 2**- Includes lock and software set-up of the La Gard Smart Series, Programmable Multi-User Safe Locks. This includes the SmartLinc. I, SmartLinc II, and SmartPoint products.

**Instructor: Tasha Birdwell**